The Business Coaching Toolkit: Top 10 Strategies for Solving the Toughest Dilemmas Facing Organizations

Stephen G. Fairley, William Zipp

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Discover the 10 best Coaching practices for solving problems and implementing change with clients--right away

Coaching works, there's no doubt about that. But the coaching industry is going through tremendous change that all professional coaches need to address.

Equipping coaching professionals to stay on the cutting-edge of their craft, The Business Coaching Toolkit: Top 10 Strategies for Solving the Toughest Dilemmas Facing Organizations expertly provides a collection of application-based, proven tools that present creative solutions to common situations encountered in today's workplace.

This hands-on guide creatively empowers professionals to:
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Achieve greater performance by identifying and maximizing strengths and managing weaknesses
*

Lead their team or client through setting specific, measurable, and reasonable goals
*

Discover the deeper meaning of vision and tie goals into the client's core values
*

Guide clients through a comprehensive analysis of their current situation--the good, the bad, and the ugly

Whether it's increasing a client's time management skills, giving feedback to an employee, or building a leadership team, The Business Coaching Toolkit presents a valuable supply of straightforward exercises designed to bring a new dimension to every coaching professional's work with clients.

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