



Vending Business: Entrepreneur Magazine's Step-By-Step Startup Guide

Entrepreneur Press

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Vending Business: Entrepreneur Magazine's Step-By-Step Startup Guide Entrepreneur Press **Turn Small Change Into Big Profits**

Looking for an opportunity to make big profits while setting your own schedule? A vending business could be your ticket to the top. Americans feed vending machines more than \$46 billion a year for sodas, candy, coffee and other snacks. That's a nice chunk of change you could be pocketing.

Starting is easy. You can begin part time out of your home. As your customer base increases, you can hire extra help, invest in more machines and expand your service area. There's no limit to how large your business can grow.

Get the inside scoop on how to start up in this lucrative, flexible business. Expert advice covers:

- How to select the hottest new products for vending machines
- The best ways to finance your new business
- The secrets to scouting out territories and establishing routes
- Where to find supplies at a discount
- The latest statistics, trends and forecasts from industry experts
- Critical tips to avoid getting scammed
- New technology and the use of social media

Checklists, work sheets and expert tips guide you through every phase of the startup process. With low startup costs and no experience required, a vending business is a perfect choice for your new venture.

The First Three Years

In addition to industry specific information, you'll also tap into Entrepreneur's more than 30 years of small business expertise via the 2nd section of the guide - Start Your Own Business. SYOB offers critical startup essentials and a current, comprehensive view of what it takes to survive the crucial first three years, giving you exactly what you need to survive and succeed. Plus, you'll get advice and insight from experts and practicing entrepreneurs, all offering common-sense approaches and solutions to a wide range of challenges.

- Pin point your target market
- Uncover creative financing for startup and growth
- Use online resources to streamline your business plan
- Learn the secrets of successful marketing
- Discover digital and social media tools and how to use them
- Take advantage of hundreds of resources
- Receive vital forms, worksheets and checklists
-

From startup to retirement, millions of entrepreneurs and small business owners have trusted Entrepreneur to point them in the right direction. We'll teach you the secrets of the winners, and give you exactly what you need to lay the groundwork for success.

BONUS: Entrepreneur's Startup Resource Kit!

Every small business is unique. Therefore, it's essential to have tools that are customizable depending on your business's needs. That's why with Entrepreneur is also offering you access to our Startup Resource Kit. Get instant access to thousands of business letters, sales letters, sample documents and more – all at your fingertips!

You'll find the following:

The Small Business Legal Toolkit

When your business dreams go from idea to reality, you're suddenly faced with laws and regulations governing nearly every move you make. Learn how to stay in compliance and protect your business from legal action. In this essential toolkit, you'll get answers to the "how do I get started?" questions every business owner faces along with a thorough understanding of the legal and tax requirements of your business.

Sample Business Letters

1000+ customizable business letters covering each type of written business communication you're likely to encounter as you communicate with customers, suppliers, employees, and others. Plus a complete guide to business communication that covers every question you may have about developing your own business communication style.

Sample Sales Letters

The experts at Entrepreneur have compiled more than 1000 of the most effective sales letters covering introductions, prospecting, setting up appointments, cover letters, proposal letters, the all-important follow-up letter and letters covering all aspects of sales operations to help you make the sale, generate new customers and huge profits.



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